



Staff Reports for January 2019

Reception and Communication Services Division

Incoming Calls

	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	FYTD Total 2019
Total Calls Presented	19,428	21,786	16,088	14,711	26,713								
% TREC	95%	95%	95%	95%	96%								
% TALCB	5%	5%	5%	5%	4%								
Total Calls Handled	16,272	18,338	14,388	12,697	13,790								
Calls Abandoned	3,155	3,445	1,681	2,012	4,829								
% of Abandoned Calls	16.24%	15.81%	10.45%	13.68%	18.08%								

Walk Ins

	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	FYTD Total 2019
Licensing	166	181	147	120	210								
Education	16	22	13	11	21								
Inspector	12	12	12	12	21								
Enforcement	14	16	7	3	15								
TALCB Lic	7	8	7	7	19								
TALCB Enf	1	2	5	3	2								
Total	216	241	191	156	288	0	1,092						

Emails

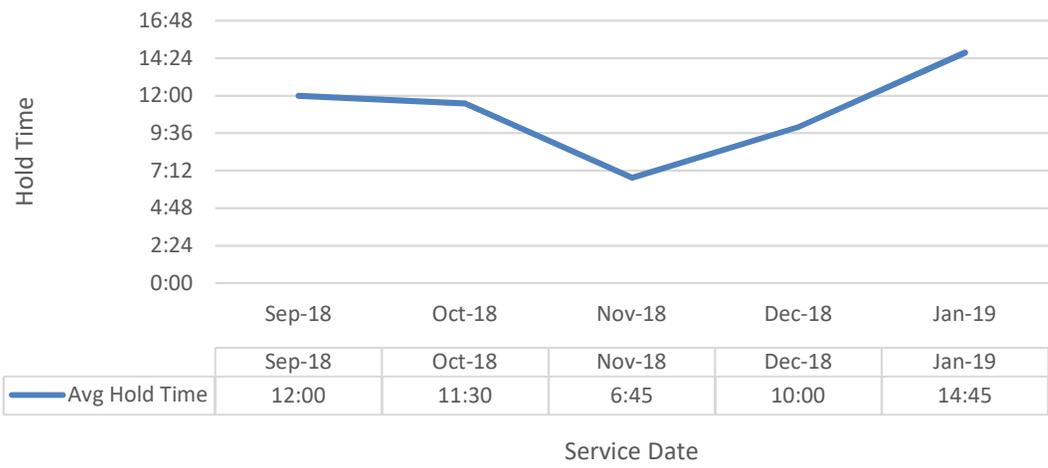
	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	FYTD Total 2019
Licensing	4,394	4,824	3,149	2,307	4,421								
Education	240	329	172	108	309								
Inspector	130	173	129	103	164								
Enforcement	288	311	192	167	215								
TALCB Lic	226	264	225	127	259								
TALCB Enf	13	18	7	6	7								
Total	5,291	5,919	3,874	2,818	5,375	0	0	0	0			0	23,277

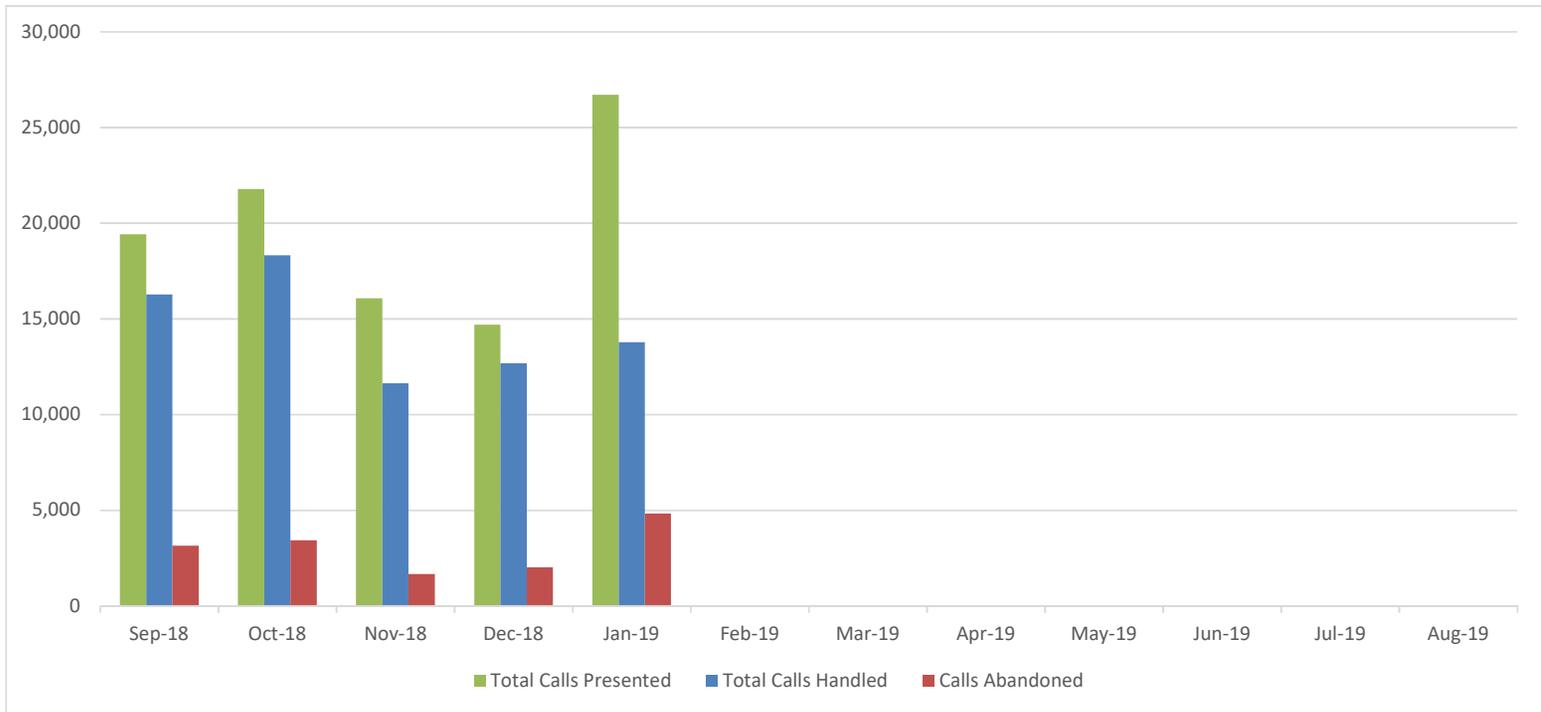
C1 Report
FY2019

**Customer Service Surveys
FY 2019**

Month	# Received		Total	Comments With Contact Information	Top Three (3) Comments	# Resolved	# Unresolved
	TREC	TALCB					
September	38	3	41	13	Customer Service Website Application Processing/Hold Time	13	
October	30	1	31	12	Website/Customer Service/Application Processing	12	
November	20	4	24	7	Website/Customer Service/Application Processing	7	
December	13	0	13	8	Customer Service / Website & Application Processing	8	
January	20	6	26	14	Website/Customer Service/Application Processing	14	
February							
March							
April							
May							
June							
July							
August							
Grand Total	121	14	135	54		54	0

Avg Hold Time





Education & Licensing Services Division

Fiscal Year Comparison

Fiscal Year 2019 - Year-to-Date

JANUARY

	Last YTD 09/17 - 01/18	This YTD 09/18 - 01/19	Change	
			Count	Percent
<i>Applications Received</i>				
Broker Original Applications Received	1,189	1,209	20	1.68%
Sales Agent Original Applications Received	8,358	8,626	268	3.21%
<i>Total Original Applications</i>	9,547	9,835	288	3.02%
Broker Reinstatement Applications Received	60	82	22	36.67%
Sales Agent Reinstatement Applications Received	381	495	114	29.92%
Total Reinstatement Applications Received	441	577	136	30.84%

Licenses Issued from Applications

Broker Licenses from Original Applications	920	1,240	320	34.78%
Sales Agent Licenses from Original Applications	8,089	8,757	668	8.26%
<i>Total Licenses from Original Applications</i>	9,009	9,997	988	10.97%
Broker Licenses from Reinstatement Applications	77	102	25	32.47%
Sales Agent Licenses from Reinstatement Applications	356	541	185	51.97%
<i>Total Licenses from Reinstatement Applications</i>	433	643	210	48.50%

	Last YTD	% Renewed	This YTD	% Renewed
	<i>Renewal Activity</i>			
Broker Renewals and Percentage	8,687	93.06%	7,288	93.69%
Sales Agent Renewals and Percentage	17,769	84.18%	17,081	84.05%
<i>**Total Renewals from Broker and Sales</i>	26,456	86.90%	24,369	86.72%

Education & Licensing Services Division

Fiscal Year Comparison

Fiscal Year 2019 - Year-to-Date

JANUARY

	Last YTD 09/17 - 01/18	This YTD 09/18 - 01/19	Count	Change Percent
<i>Applications Received</i>				
Professional Inspector Original Applications Received	286	184	-102	-35.66%
Real Estate Inspector Original Applications Received	3	2	-1	-33.33%
Apprentice Inspector Original Applications Received	37	27	-10	-27.03%
<i>Total Original Applications</i>	326	213	-113	-34.66%
Professional Inspector Reinstatement Applications	8	10	2	25.00%
Real Estate Inspector Reinstatement Applications	0	1	1	N/A
Apprentice Inspector Reinstatement Applications	0	0	0	0.00%
<i>Total Reinstatement Applications Received</i>	8	11	3	37.50%
<i>Licenses Issued from Applications</i>				
Professional Inspector Licenses from Original Applications	295	285	-10	-3.39%
Real Estate Inspector Licenses from Original Applications	1	6	5	500.00%
Apprentice Inspector Licenses from Original Applications	27	34	7	25.93%
<i>Total Licenses from Original Applications</i>	323	325	2	0.62%
Professional Inspector Licenses from Reinstatement Applications	7	8	1	14.29%
Real Estate Inspector Licenses from Reinstatement Applications	0	1	1	N/A
Apprentice Inspector Licenses from Reinstatement Applications	0	0	0	0.00%
<i>Total Licenses from Reinstatement Applications</i>	7	9	2	28.57%

	Last YTD	% Renewed	This YTD	% Renewed
<i>Renewal Activity</i>				
Professional Inspector Renewals and Percentage	320	82.05%	651	70.92%
Real Estate Inspector Renewals and Percentage	10	83.33%	18	64.29%
Apprentice Inspector Renewals and Percentage	3	42.86%	10	35.71%
<i>**Total Renewals from Inspectors</i>	333	81.42%	679	69.71%

Education & Licensing Services Division

License Holder and Registrant Status

JANUARY 2019

Real Estate License Holders													
	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19
Brokers													
Individual (Active)	33,276	33,305	33,081	33,029	33,003	32,973	32,860	32,862	32,814	32,802	32,812	32,778	32,796
Business Entities (Active)	10,488	10,547	10,436	10,474	10,544	10,606	10,654	10,718	10,736	10,832	10,901	10,936	10,997
Total Active Status	43,764	43,852	43,517	43,503	43,547	43,579	43,514	43,580	43,550	43,634	43,713	43,714	43,793
Inactive Status	1,616	1,650	1,582	1,591	1,574	1,555	1,648	1,620	1,629	1,625	1,619	1,628	1,665
Total Brokers	45,380	45,502	45,099	45,094	45,121	45,134	45,162	45,200	45,179	45,259	45,332	45,342	45,458
Sales Agents													
Active Status	104,877	105,590	105,594	106,567	107,121	107,109	107,755	108,989	109,580	110,096	110,481	109,823	109,835
Inactive Status	31,374	31,487	29,329	28,811	28,797	29,649	29,752	29,422	29,288	29,263	29,217	30,167	30,752
Total Sales Agents	136,251	137,077	134,923	135,378	135,918	136,758	137,507	138,411	138,868	139,359	139,698	139,990	140,587
Total Active	148,641	149,442	149,111	150,070	150,668	150,688	151,269	152,569	153,130	153,730	154,194	153,537	153,628
Total Inactive	32,990	33,137	30,911	30,402	30,371	31,204	31,400	31,042	30,917	30,888	30,836	31,795	32,417
Total Brokers/Sales Agents	181,631	182,579	180,022	180,472	181,039	181,892	182,669	183,611	184,047	184,618	185,030	185,332	186,045
Inspector License Holders													
	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19
Inspector License Holders													
Professional Inspectors(active)	3,189	3,207	3,180	3,196	3,192	3,191	3,206	3,230	3,230	3,252	3,253	3,243	3,225
Real Estate Inspectors (active)	147	144	140	141	141	138	142	143	139	136	136	135	138
Apprentice Inspectors(active)	140	135	130	136	136	135	136	142	138	137	138	137	136
Professional Inspectors(inactive)	573	586	567	567	572	573	570	560	562	552	552	536	542
Real Estate Inspectors(inactive)	15	16	18	18	19	17	17	18	21	21	20	19	16
Apprentice Inspectors(inactive)	22	25	25	25	26	24	27	27	29	33	32	33	33
Total Active	3,476	3,486	3,450	3,473	3,469	3,464	3,484	3,515	3,507	3,525	3,527	3,515	3,499
Total Inactive	610	627	610	610	610	614	614	605	612	606	604	588	591
Total Inspectors	4,086	4,113	4,060	4,083	4,084	4,078	4,098	4,120	4,119	4,131	4,131	4,103	4,090
Easement & Right-of-way Registrants													
	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19
ERW Registrants													
Businesses	46	44	42	45	49	49	49	51	49	53	54	54	53
Individuals	2,011	1,993	1,931	1,962	2,007	2,007	2,027	2,061	2,097	2,156	2,190	2,215	2,257
Total Registrants	2,057	2,037	1,973	2,007	2,056	2,056	2,076	2,112	2,146	2,209	2,244	2,269	2,310
Total License Holders and Registrants													
	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19
License Holders & Registrants	187,774	188,729	186,055	186,562	187,179	188,026	188,843	189,843	190,312	190,958	191,405	191,704	192,445

Education & Licensing Services Division - TREC: L3 Report

Real Estate Examination Activity - YTD Comparison

JANUARY 2019

Year-to-Date Comparison

2018

2019

Real Estate

	<u>Sales Agent</u>	<u>Broker</u>	<u>Sales Agent</u>	<u>Broker</u>
Examinations Passed	7,159	341	6,462	363
Examinations Failed	6,334	249	5,517	297
Examinations Taken	13,493	590	11,979	660
Applicants Examined	9,941	421	8,408	459
Passed on First Attempt	4,613	238	4,194	237
Examination Pass Rate	53.1%	57.8%	53.9%	55.0%
Applicant Pass Rate	72.0%	81.0%	76.9%	79.1%
First Attempt Pass Rate	46.4%	56.5%	49.9%	51.6%

Year-to-Date Comparison

2018

2019

Inspectors

	<u>R.E. Inspector</u>	<u>Prof. Inspector</u>	<u>R.E. Inspector</u>	<u>Prof. Inspector</u>
Examinations Passed	10	250	5	160
Examinations Failed	15	245	18	163
Examinations Taken	25	495	23	323
Applicants Examined	17	364	13	231
Passed on First Attempt	5	172	1	93
Examination Pass Rate	40.0%	50.5%	21.7%	49.5%
Applicant Pass Rate	58.8%	68.7%	38.5%	69.3%
First Attempt Pass Rate	29.4%	47.3%	7.7%	40.3%

Education & Licensing Services Division - L4 Report

Instructor Distribution

January 2019

Approved Real Estate Instructor Distribution

	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19
CE Electives Only - Real Estate	1458	1523	1535	1568	1599	1603	1636	1658	1637	1675	1694	1684	1721
Qualifying and CE Electives	672	683	675	677	681	682	688	702	708	716	726	729	731
Broker Responsibility	217	218	218	214	215	213	211	208	207	205	235	237	235
CE Legal Update I and II	393	397	387	383	385	404	405	400	398	396	397	407	406

Approved Inspector Instructor Distribution

	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19
ICE Electives Only – Inspector	38	39	39	38	33	34	33	33	32	32	35	33	33
Qualifying and ICE Electives	118	120	122	122	119	119	118	119	117	118	121	120	119
Texas SOP/Legal/Ethics Update	54	55	57	56	58	56	55	56	56	54	54	54	54
Ride Along Course	64	65	67	67	70	70	70	71	70	72	72	73	72

Standards & Enforcement Services Division - TREC: E1 Report

Case Status

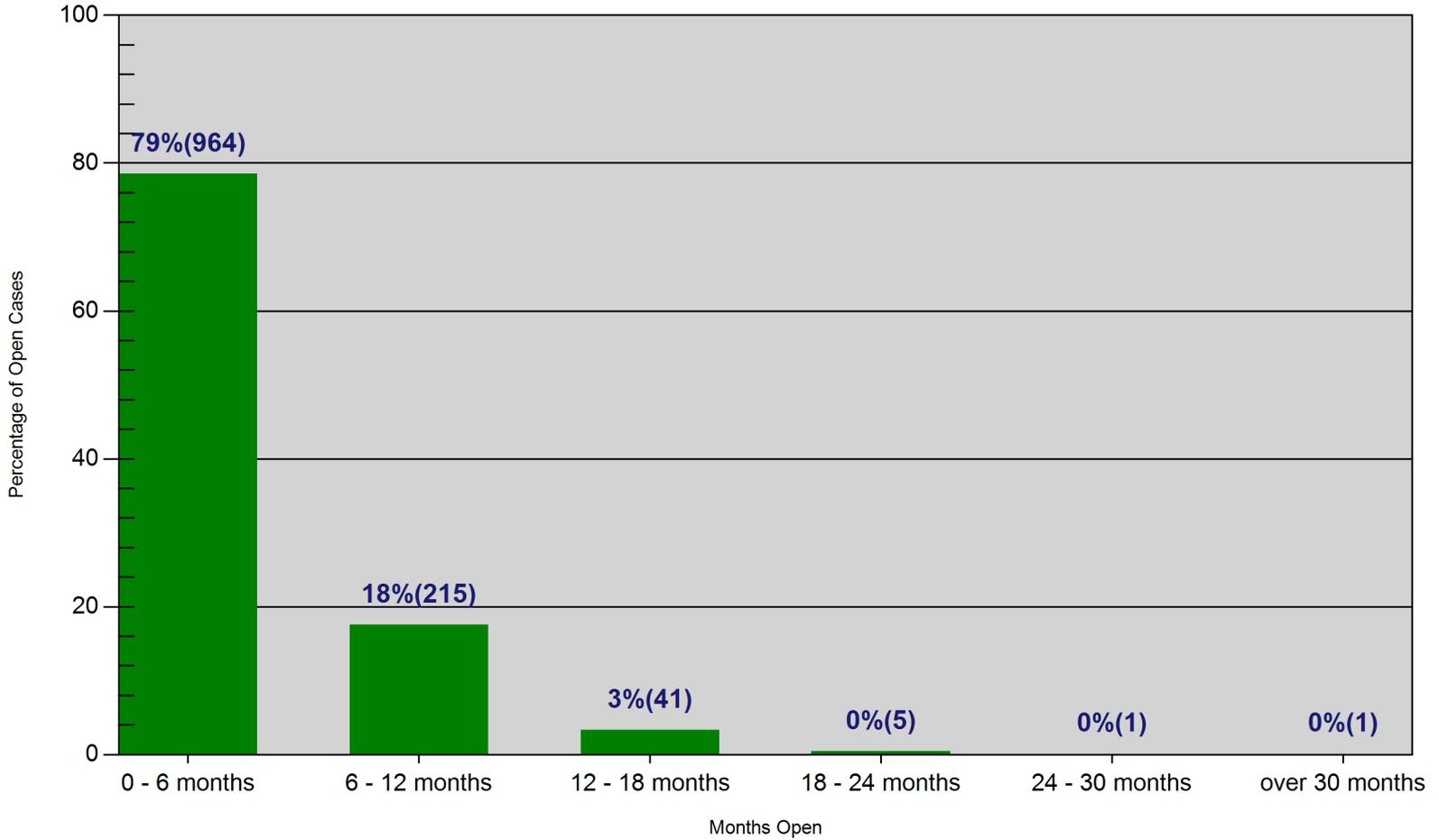
FY 2019

	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19	Feb 19	Mar 19	Apr 19	May 19	Jun 19	Jul 19	Aug 19	YTD
Received During Month	521	521	406	323	499								2270
Broker/Sales	133	145	118	92	129								617
Inspector	9	14	10	4	11								48
Timeshare	3	3	3	5	7								21
Unlicensed Activity	3	1	1	1	3								9
Residential Service Company	13	17	6	9	8								53
No Jurisdiction	12	19	19	7	20								77
Application Investigation	221	215	187	139	210								972
MCD Inquiry	126	106	57	66	105								460
Education Related	1	1	5	0	5								12
Easement ROW	0	0	0	0	1								1
	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19	Feb 19	Mar 19	Apr 19	May 19	Jun 19	Jul 19	Aug 19	YTD
Closed During Month	453	536	495	345	546								2375
Complaint Withdrawn	9	7	3	4	3								26
Cease & Desist Issued	0	1	0	0	0								1
Disciplinary Action	40	48	68	31	49								236
Failure to Go Forward	54	57	53	41	63								268
Insufficient Evidence	35	30	35	33	28								161
Matter Settled	13	11	14	13	17								68
No Jurisdiction	37	50	28	28	69								212
No Violation	7	9	7	6	8								37
Application Investigation	150	195	203	129	208								885
MCD Inquiries	103	118	81	56	95								453
Other	5	10	3	4	6								28
Open at Beginning of Month					1274								
Received During Month					499								
Closed During Month					546								
Open at End of Month					1227								
Received During Fiscal Year					2270								
Closed During Fiscal Year					2375								

Standards & Enforcement Services Division - TREC: E2 Report

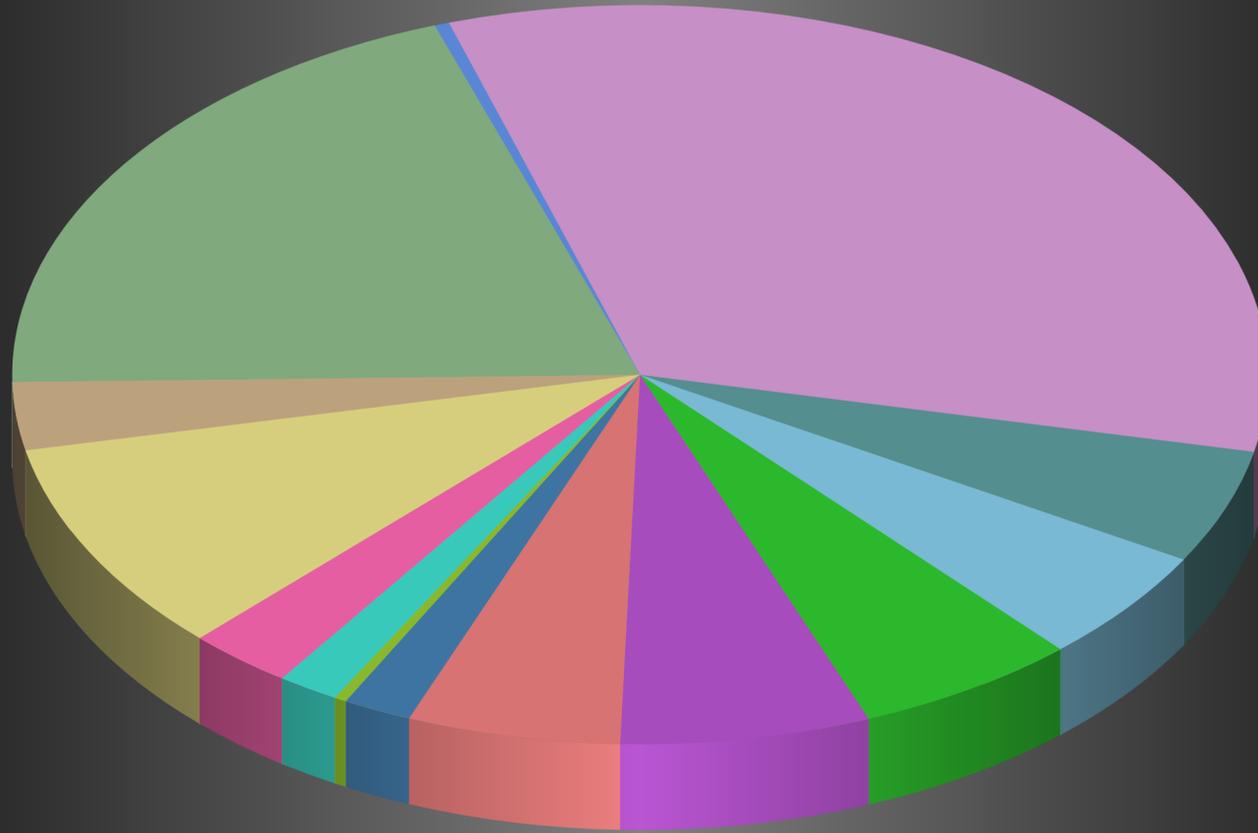
Open Case Aging Report

as of 1/31/2019



Complaint Subject Categories for January 2018 through January 2019

1584 Total Allegations



Administrative 4.99 % (79)

Advertising 5.74 % (91)

Breach of Fiduciary Duties 6.44 % (102)

Broker Supervision 5.49 % (87)

Failure to Disclose 1.77 % (28)

Improper Contract/Seller Disclosure form usage 0.32 % (5)

Intermediary/IABS 1.58 % (25)

Leasing/Property Management - Misappropriation 2.71 % (43)

Leasing/Property Management - Other 9.34 % (148)

License Holder Acting as Principal 2.97 % (47)

Licensure Issues 20.01 % (317)

Sales Misappropriation 0.38 % (6)

Sales Other 33.27 % (527)

Unlicensed Activity 4.99 % (79)

Complaint Subject Categories by Month

Subject Matter Categories	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Total	YTD
Administrative <i>Bad check, contact information, uncooperative, etc.</i>	4	2	12	5	9	8	5	13	9	2	3	4	3	79	4.99%
Advertising <i>Includes misleading & dba</i>	10	1	5	4	12	3	10	7	7	9	14	4	5	91	5.74%
Breach of Fiduciary Duty <i>Including false promise</i>	8	3	4	7	9	3	8	12	3	12	7	3	23	102	6.44%
Broker Supervision	6	0	2	5	6	4	10	8	3	12	7	3	21	87	5.49%
Failure to Disclose	1	2	5	3	1	5	2	0	2	2	1	1	3	28	1.77%
Improper contract/Seller Disclosure form usage <i>Including false promise</i>	0	0	1	2	0	0	2	0	0	0	0	0	0	5	0.32%
Intermediary/IABS	0	2	3	0	1	1	2	1	2	4	7	1	1	25	1.58%
Leasing/Property Management - Misappropriation	2	1	9	4	6	0	0	0	2	12	4	2	1	43	2.71%
Leasing/Property Management - Other <i>Includes negligence, referral, etc.</i>	9	6	9	11	15	10	11	9	9	19	9	7	24	148	9.34%
Licensure Issues <i>Criminal background check, denials, probationary license, etc.</i>	24	20	28	22	43	30	20	24	17	22	32	15	20	317	20.01%
License Holder Acting as Principal	4	3	2	3	7	3	6	3	0	7	3	3	3	47	2.97%
Sales Misappropriation <i>Other than Leasing/Property Management - Misappropriation</i>	0	0	2	0	0	1	0	0	0	2	1	0	0	6	0.38%
Sales Other <i>Includes negligence, rebate, referral, earnest money, etc. (other than Leasing/Property Management - Other)</i>	33	42	34	64	44	42	67	45	35	35	31	27	28	527	33.27%
Unlicensed Activity	1	9	5	5	10	2	3	0	5	6	9	1	23	79	4.99%
Total	102	91	121	135	163	112	146	122	94	144	128	71	155	1584	

Information & Technology Services Division

Electronic Information Outlet Statistics

January 2019

Website	Current Month	FYTD Total	Prior FYTD Total
Total Pages Viewed	1,689,312	7,160,207	6,897,494
Total Monthly Sessions	483,152	2,005,995	1,769,730

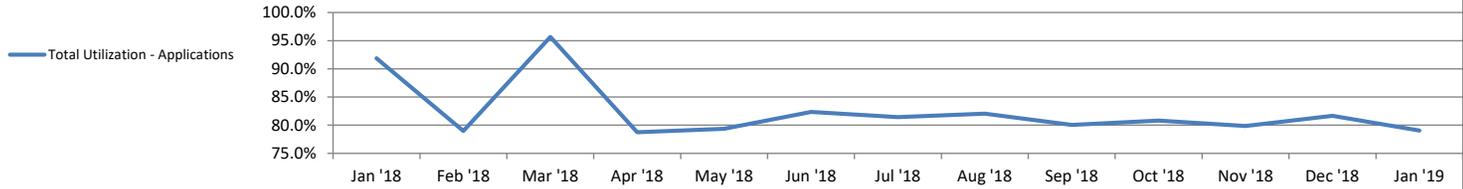
Online Transactions	Total	Online	Online Percent	FYTD Online Percent	Prior FYTD Percent
Applications	1729	1367	79.1%	80.2%	91.6%
Broker Application	93	64	68.8%	76.6%	91.5%
Sales Agent Application	1525	1230	80.7%	81.4%	92.3%
Corporate Broker Application	111	73	65.8%	66.4%	69.2%
Renewals	7013	6859	97.8%	97.6%	96.9%
Broker Renewals	1399	1367	97.7%	97.8%	95.6%
Sales Agent Renewal	4913	4835	98.4%	98.6%	97.7%
Corporate Broker Renewals	457	426	93.2%	85.5%	94.0%
Professional Inspector Renewals	162	154	95.1%	97.0%	96.9%
Real Estate Inspector Renewals	6	6	100.0%	95.0%	93.8%
Apprentice Inspector Renewals	2	2	100.0%	85.7%	100.0%
Easement ROW Business Renewals	1	1	100.0%	80.0%	100.0%
Easement ROW Individual Renewals	73	68	93.2%	92.7%	89.9%
Sponsorship Transactions	10500	10062	95.8%	95.7%	95.5%
Additions	5337	5317	99.6%	99.6%	99.1%
Removals	5163	4745	91.9%	91.4%	91.3%

Information & Technology Services Division
Electronic Information Outlet Statistics

January 2019

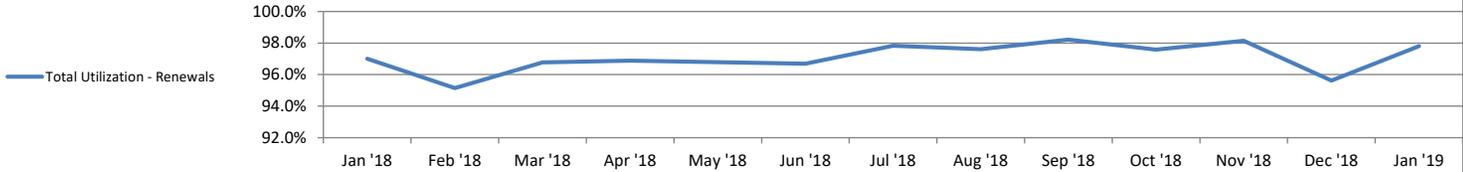
Applications	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Broker Application	96.1%	81.8%	97.7%	56.9%	73.6%	70.7%	73.8%	76.1%	80.3%	74.4%	81.4%	78.7%	68.8%
Sales Agent Application	91.9%	79.1%	95.6%	80.6%	79.6%	83.8%	83.0%	82.7%	80.9%	82.5%	80.4%	82.5%	80.7%
Broker Organization Applications	74.3%	74.3%	70.7%	63.7%	79.2%	61.5%	55.6%	75.2%	62.3%	64.3%	69.7%	71.1%	65.8%
Total Utilization - Applications	91.9%	79.0%	95.7%	78.7%	79.4%	82.4%	81.4%	82.0%	80.0%	80.8%	79.9%	81.7%	79.1%

Utilization Online Application Services



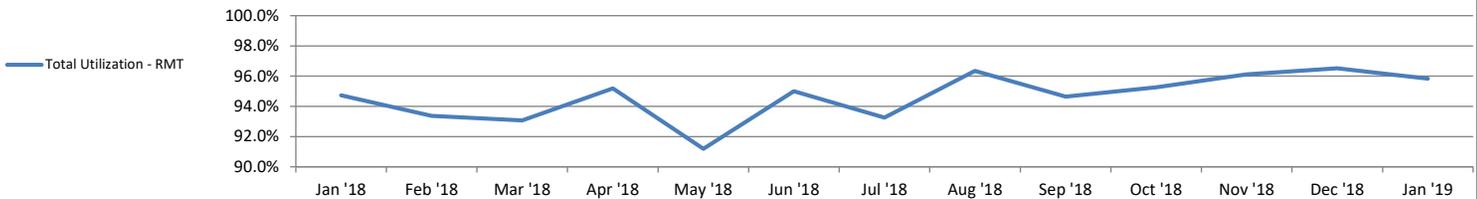
Renewals	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Broker Renewals	95.5%	94.0%	95.6%	95.8%	95.4%	95.7%	96.4%	97.1%	97.4%	97.0%	97.9%	98.9%	97.7%
Sales Agent Renewal	97.8%	95.8%	97.5%	97.7%	97.6%	97.3%	98.4%	98.0%	98.8%	98.3%	98.7%	99.0%	98.4%
Broker Organization Renewal	92.2%	92.3%	91.6%	94.3%	91.3%	94.5%	96.8%	95.1%	94.3%	92.7%	94.8%	32.9%	93.2%
Professional Inspector Renewals	98.8%	96.1%	93.2%	92.9%	96.3%	92.5%	96.4%	96.0%	97.4%	97.8%	96.0%	98.5%	95.1%
Real Estate Inspector Renewals	85.7%	100.0%	100.0%	100.0%	87.5%	100.0%	80.0%	100.0%	100.0%	100.0%	100.0%	66.7%	100.0%
Apprentice Inspector Renewals	100.0%	N/A	N/A	100.0%	100.0%	100.0%	100.0%	66.7%	100.0%	100.0%	50.0%	0.0%	100.0%
Easement ROW Business Renewals	100.0%	33.3%	N/A	100.0%	100.0%	100.0%	100.0%	N/A	N/A	100.0%	50.0%	100.0%	100.0%
Easement ROW Individual Renewals	94.7%	84.6%	96.9%	81.4%	86.0%	86.2%	96.8%	100.0%	97.0%	86.8%	95.7%	92.9%	93.2%
Total Utilization - Renewals	97.0%	95.1%	96.8%	96.9%	96.8%	96.7%	97.8%	97.6%	98.2%	97.6%	98.1%	95.6%	97.8%

Utilization Online Renewal Services



RMT	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Sponsorship Invitations	99.2%	99.6%	99.5%	99.2%	99.2%	99.1%	99.6%	99.7%	99.2%	99.8%	99.6%	99.6%	99.6%
Sponsorship Removals	90.4%	85.8%	85.1%	90.1%	82.2%	90.9%	85.2%	91.6%	88.9%	90.0%	92.1%	93.7%	91.9%
Total Utilization - RMT	94.7%	93.4%	93.1%	95.2%	91.2%	95.0%	93.3%	96.3%	94.6%	95.3%	96.1%	96.5%	95.8%

Utilization Online Relationship Management Tool



Staff & Support Services Division

TREC Budget Status Report

January 2019

7/12 = 58.33%

Expenditure Category	Budget FY2019	Expenditures	Balance	Budget % Remaining	Comments
Salaries & Wages	\$6,392,610	2,391,567	\$4,001,043	62.6%	
Employee Benefits	\$1,998,835	750,788	1,248,047	62.4%	
Retiree Insurance	\$665,055	179,226	485,829	73.1%	
Other Personnel Costs	\$274,428	145,080	129,348	47.1%	One time merits for staff.
Professional Fees & Services	\$497,652	157,086	340,566	68.4%	
Consumables	\$12,000	7,230	4,770	39.8%	
Utilities	\$13,212	1,560	11,652	88.2%	
Travel	\$61,400	24,706	36,695	59.8%	
Office and Space Rent	\$177,838	170,079	7,759	4.4%	Annual rent paid to Texas Facilities Commission - reduction in expense will be recorded after SWCAP allocation has been assessed.
Equipment Rental	\$64,794	31,176	33,618	51.9%	
Registration & Membership	\$84,905	7,863	77,042	90.7%	
Maintenance & Repairs	\$176,703	130,215	46,488	26.3%	Versa Maintenance & Software support
Reproduction & Printing	\$2,600	748	1,852	71.2%	
Contract Services	\$33,008	9,405	23,603	71.5%	
Postage	\$21,700	7,150	14,550	67.1%	
Supplies & Equipment	\$80,440	45,700	34,740	43.2%	
Communication Services	\$138,415	67,728	70,688	51.1%	
Other Operating Expenses	\$25,000	18,293	6,707	26.8%	SORM Risk Management & Worker's comp assessment
Subtotal - Operations Expenditures	10,720,595	4,145,598	6,574,997	61.3%	
DPS Criminal History Background Checks	2,000	1,039	961	48.1%	
Statewide Cost Allocation Plan (SWCAP)	180,000	0	180,000	100.0%	1st qtr payment not due until 3/15/19
Contribution to General Revenue	724,725	301,969	422,756	58.3%	amount allocated monthly but pmt not due until 8/31/19
Subtotal - Nonoperational Expenditures	906,725	303,008	603,717	66.6%	
Total Expenditures	\$11,627,320	\$4,448,606	\$7,178,714	61.7%	

Revenue	FY2019 Projected	Revenue Collected	Revenue Remaining to be Collected	Revenue % Remaining to be Collected	Comments
License Fees	\$9,763,045	4,632,739	\$5,130,306	52.5%	
Education Fees	\$497,906	262,629	\$235,277	47.3%	
Examination Fees	\$333,935	150,040	\$183,895	55.1%	
Other Miscellaneous Revenue	\$171,460	95,589	\$75,871	44.3%	NSF fees, public info fees, interest earned
Total Revenue	\$10,766,346	\$5,140,997	\$5,625,350	52.2%	
Reallocation from Prior Year Reserves and Carryforward	\$1,301,611	542,338	\$759,273	58.3%	Reallocation allocated monthly
Revenue Over/(Under) Expenditures & Transfers	\$440,637	\$1,234,729			

Staff Services Division

Texas Real Estate Commission Operating Account No. 3055 Investments Holdings Report January 2019

Purchase Date	Par Value	Purchase Price	Beginning Market Value	Additions Changes	Ending Market Value	Accrued Interest	Description	Maturity Date
09/18/2018	3,558,000.00	3,498,911.67	3,514,094.28	7,898.76	3,521,993.04	11,954.19	U.S. T-Notes, 0.880%	09/15/2019
03/13/2018	5,528,400.00	5,498,399.52	5,512,920.48	6,468.23	5,519,388.71	21,227.83	U.S. T-Notes, 1.000%	03/15/2019
06/19/2018	3,043,000.00	2,999,547.88	3,020,786.10	4,747.08	3,025,533.18	3,511.15	U.S. T-Notes, 0.880%	06/15/2019
12/18/2018	2,454,000.00	2,422,644.51	2,424,772.86	4,490.82	2,429,263.68	4,449.56	U.S. T-Notes, 1.380%	12/15/2019
Totals	\$ 14,583,400.00	\$ 14,419,503.58	\$ 14,472,573.72	\$ 23,604.89	\$ 14,496,178.61	\$ 41,142.73		

Monthly Activity

Beginning Balance	Current Month	Cumulative Totals
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Beginning Cash Available Balance

\$ 3,809,601.34

Current Month Receipts

\$ 861,555.35

Current Month Disbursements

\$ (792,446.18)

Total Cash

\$ 3,878,710.51

Investment Ending Market Value

14,496,178.61

Total Account Balance

18,374,889.12

Reserved for Long-Term Facilities Master Plan

(11,478,424.00)

Reserved for Technology Development

(1,256,043.70)

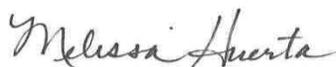
Ending Balance Available for Operations

\$ 5,640,421.42

Investment Compliance: These investments have been made in compliance with the Commission's Investment Policy.



Priscilla Piphó, Investment Officer



Melissa Huerta, Alternate Investment Officer



Oretha Trice, Alternate Investment Officer

Staff Services Division
Real Estate Recovery Trust Account No. 3058 Investments
Current Securities
January 2019

Purchase Date	Par Value	Purchase Price	Beginning Market Value	Additions Changes	Ending Market Value	Accrued Interest	Description	Maturity Date
03/13/2018	502,000.00	498,913.21	500,594.40	587.34	501,181.74	1,927.57	U.S. T-Notes, 1.00	03/15/2019
06/19/2018	253,000.00	249,377.43	251,153.10	394.68	251,547.78	291.92	U.S. T-Notes, 0.880	06/15/2019
09/18/2018	1,016,000.00	999,127.11	1,003,462.56	2,255.52	1,005,718.08	3,413.56	U.S. T-Notes 0.880	09/15/2019
12/18/2018	713,000.00	703,889.78	704,508.17	1,304.79	705,812.96	1,292.80	U.S. T-Notes 1.38	12/15/2019
Totals	\$ 2,484,000.00	\$ 2,451,307.53	\$ 2,459,718.23	\$ 4,542.33	\$ 2,464,260.56	\$ 6,925.85		

	Beginning Balance	Current Month	Ending Balance
Receipts:			
Licenses' Remittances to Recovery Fund		\$ 19,630.00	
Interest Realized		1,220.25	
Repayments to Recovery Fund (Principal and Interest)		14,542.61	
Administrative Penalties		13,000.00	
Investments Matured		0.00	
Total Received	\$ 586,639.87	\$ 48,392.86	\$ 635,032.73
Disbursements:			
Investments Purchased		\$ 0.00	
Accrued Interest Purchased		0.00	
Disbursement to Treasury		0.00	
Payments from Recovery Fund		50,921.64	
Administrative Costs		73.91	
Total Disbursed		\$ 50,995.55	(50,995.55)
Cash Balance			584,037.18
Investment Ending Market Value			2,464,260.56
Total Portfolio			3,048,297.74
Reserved for Potential Payments Within 90 Days			(464,600.00)
Balance			\$ 2,583,697.74

Investment Position: The Fund is capable of meeting all known obligations.
Investment Compliance: The Investment Policy of the Commission has been followed.



Priscilla Pipho, Investment Officer



Melissa Huerta, Alternate Investment Officer



Oretha Trice, Alternate Investment Officer

Texas Occ Code, Sec 1101.603(e): On a determination by the commission at any time that the balance in the trust account is less than \$1 million, each license holder at the next license renewal must pay, in addition to the renewal fee, a fee that is equal to the lesser of \$10 or a pro rata share of the amount necessary to obtain a balance in the trust account of \$1.7 million.

Staff Services Division

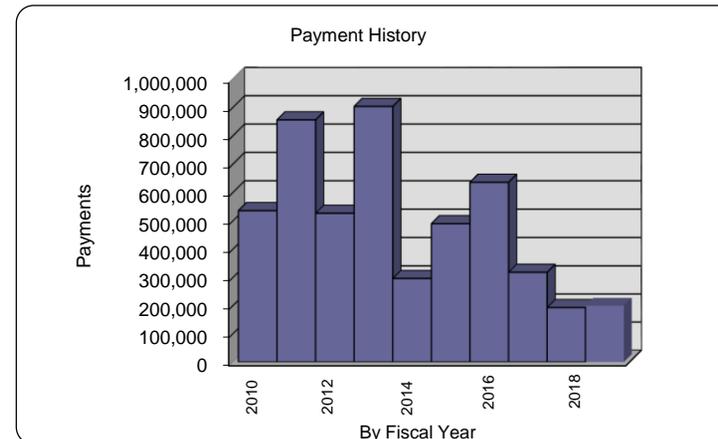
Real Estate Recovery Trust Account No. 3058 Investments Payments and Repayments

January 2019

Month-Year	Payment Total	Repayment Total	Admin Penalties Total	Admin Costs	Payments FY2019-To-Date	Number of Claims FY 2019
January 2018	4,895.09	840.00	5,500.00	66.52	0.00	0
February 2018	0.00	4,678.48	22,400.00	66.72	0.00	0
March 2018	0.00	2,147.24	13,950.00	62.10	0.00	0
April 2018	52,102.09	949.88	15,700.00	69.07	0.00	0
May 2018	17,842.51	1,132.95	16,500.00	66.58	0.00	0
June 2018	10,578.37	32,746.17	26,100.00	134.00	0.00	0
July 2018	81,399.95	840.00	20,879.68	68.75	0.00	0
August 2018	0.00	5,035.06	21,930.00	66.58	0.00	0
September 2018	50,000.00	61,246.65	24,680.00	71.58	50,000.00	1
October 2018	28,056.63	1,086.25	27,040.00	70.85	28,056.63	1
November 2018	40,148.24	840.00	24,665.00	73.66	40,148.24	3
December 2018	30,790.15	840.00	23,690.00	71.76	30,790.15	1
January 2019	50,921.64	14,542.61	13,000.00	73.91	50,921.64	3
	366,734.67	126,925.29	256,034.68	962.08	199,916.66	9

**Potential Payments*
Next 3 Months 464,600.00**

Payment History		
Fiscal Year	# of Payments	Total Payments
thru 2009	648	10,814,452.21
2010	5	536,637.13
2011	20	856,843.03
2012	21	527,323.23
2013	18	904,295.08
2014	13	297,028.02
2015	15	490,540.91
2016	20	636,691.80
2017	14	319,142.23
2018	7	193,671.65
2019	9	199,916.66
Total	790	\$15,776,541.95



*Potential Payments: Payments could be made in the time periods indicated. Several time/work variables can affect the actual payment dates.

Staff Services Division

Real Estate Inspection Recovery Fund No. 0889 (3059)

January 2019

Purchase Date	Par Value	Purchase Price	Beginning Market Value	Additions Changes	Ending Market Value	Accrued Interest	Description	Maturity Date
12/18/2018	226,000.00	223,103.50	223,308.34	413.58	223,721.92	409.78	U.S. T-Notes 1.380%	12/15/2019
9/18/2018	380,000.00	373,659.59	375,310.80	843.60	376,154.40	1,276.73	U.S. T-Notes 0.880	09/15/2019
						0.00		
Totals	<u>\$ 606,000.00</u>	<u>\$ 596,763.09</u>	<u>\$ 598,619.14</u>	<u>\$ 1,257.18</u>	<u>\$599,876.32</u>	<u>\$1,686.51</u>		

Monthly Activity		
Beginning Balance	Current Month	Cumulative Totals

Payment History		
Fiscal Year	Number of Payments	Total Payments

Beginning Balance	\$ 31,886.74	\$	\$ 31,886.74
Receipts:			
Licensees' Remittances to Recovery Fund	\$ 240.00		
Interest Realized (includes accruals)	19.94		
Treasury Note Semi-Annual Interest	0.00		
Repayments	0.00		
Administrative Penalties	1,100.00		
Investments Matured	0.00		
Total Received in Current Month		\$	1,359.94
Disbursements:			
Investments Purchased	\$ 0.00		
Payments from Recovery Fund	0.00		
* Cash Transfer Trust to Treasury (GR)	30,505.88		
Administrative Costs	23.16		
Total Disbursed in Current Month		\$	(30,529.04)
Total Cash		\$	2,717.64
Reserved for Potential Payment within 90 Days			0.00
Unobligated Fund Balance		\$	2,717.64
Investment Ending Market Value			599,876.32
Balance		\$	602,593.96

1991 - 2006	45	\$	319,879.95
2008	0		0.00
2009	1		12,500.00
2010	2		16,205.00
2011	2		25,000.00
2012	1		12,500.00
2013	0		0.00
2014	0		0.00
2015	0		0.00
2016	1		2,275.23
2017	2		25,000.00
2018	0		0.00
2019	0		0.00
Total	54	\$	413,360.18

Investment Position: The Fund is capable of meeting all known obligations.

Investment Compliance: The Investment Policy of the Commission has been followed.

* Per Occupation Code, Sec. 1102.353(d) If the balance in the fund on December 31 of a year is more than \$600,000, the commission shall transfer the amount in excess of \$600,000 to the credit of the general revenue fund.



Priscilla Pipho, Investment Officer



Melissa Huerta, Alternat



Oretha Trice, Alternate Investment Officer