



Texas Real Estate Commission
 P.O. Box 12188
 Austin, TX 78711-2188
 512-936-3000

QUALIFYING REAL ESTATE COURSE APPROVAL FORM
PRINCIPLES OF REAL ESTATE II(30 hour course)

Provider Name _____

Title of Course _____

Name of Text or Workbook and Author _____

					FOR TREC USE ONLY		
Length of Course 30 hours		Suggested Length of Unit(min.)	On Page #		included	Not included	Comments
<u>Real Estate Math</u>							
<i>Real estate mathematics</i>							
Key Terms/Overview		10	_____		<input type="checkbox"/>	<input type="checkbox"/>	_____
Calculators		25	_____		<input type="checkbox"/>	<input type="checkbox"/>	_____
Fractions & Percentages		40	_____		<input type="checkbox"/>	<input type="checkbox"/>	_____
Profit & Interest		40	_____		<input type="checkbox"/>	<input type="checkbox"/>	_____
Amortization, Loan Discounts & Prorating		50	_____		<input type="checkbox"/>	<input type="checkbox"/>	_____
Property Taxes & Insurance Premiums		20	_____		<input type="checkbox"/>	<input type="checkbox"/>	_____
Measurements		15	_____		<input type="checkbox"/>	<input type="checkbox"/>	_____
	SUBTOTAL	200					
<u>Real Estate Appraisal</u>							
<i>Appraisal</i>							
Texas Requirements to Become an Appraiser		40	_____		<input type="checkbox"/>	<input type="checkbox"/>	_____
Key Appraisal Terms		25	_____		<input type="checkbox"/>	<input type="checkbox"/>	_____
Appraising & The Appraisal Process		40	_____		<input type="checkbox"/>	<input type="checkbox"/>	_____
Value		20	_____		<input type="checkbox"/>	<input type="checkbox"/>	_____
Three Approaches to Value		30	_____		<input type="checkbox"/>	<input type="checkbox"/>	_____
Pricing a Property		45	_____		<input type="checkbox"/>	<input type="checkbox"/>	_____
	SUBTOTAL	200					
<u>Real Estate Financing Principles</u>							
<i>Finance & regulations</i>							
Sources of Real Estate Financing		20	_____		<input type="checkbox"/>	<input type="checkbox"/>	_____
Mortgage Market		30	_____		<input type="checkbox"/>	<input type="checkbox"/>	_____
Application for Credit		25	_____		<input type="checkbox"/>	<input type="checkbox"/>	_____
Payment Plans		30	_____		<input type="checkbox"/>	<input type="checkbox"/>	_____
Conventional, FHA & VA Loans		30	_____		<input type="checkbox"/>	<input type="checkbox"/>	_____
Texas Loan Programs		25	_____		<input type="checkbox"/>	<input type="checkbox"/>	_____
Govt. Influence in Mortgage Lending		15	_____		<input type="checkbox"/>	<input type="checkbox"/>	_____
Other Financing Techniques		20	_____		<input type="checkbox"/>	<input type="checkbox"/>	_____
Financing Legislation		15	_____		<input type="checkbox"/>	<input type="checkbox"/>	_____
	SUBTOTAL	210					

Principles of Real Estate II-Qualifying Real Estate Approval Form

FOR TREC USE ONLY		
included	Not included	Comments
<input type="checkbox"/>	<input type="checkbox"/>	_____
<input type="checkbox"/>	<input type="checkbox"/>	_____
<input type="checkbox"/>	<input type="checkbox"/>	_____
<input type="checkbox"/>	<input type="checkbox"/>	_____
<input type="checkbox"/>	<input type="checkbox"/>	_____
<input type="checkbox"/>	<input type="checkbox"/>	_____
<input type="checkbox"/>	<input type="checkbox"/>	_____
<input type="checkbox"/>	<input type="checkbox"/>	_____
<input type="checkbox"/>	<input type="checkbox"/>	_____
<input type="checkbox"/>	<input type="checkbox"/>	_____
<input type="checkbox"/>	<input type="checkbox"/>	_____
<input type="checkbox"/>	<input type="checkbox"/>	_____
<input type="checkbox"/>	<input type="checkbox"/>	_____
<input type="checkbox"/>	<input type="checkbox"/>	_____
<input type="checkbox"/>	<input type="checkbox"/>	_____
<input type="checkbox"/>	<input type="checkbox"/>	_____

Property Management

Licensing as a broker or salesperson; Ethics of practice as a license holder

Suggested Length of Unit (min.) On Page #

Property Management 50 _____

Management Considerations 40 _____

The Management Profession 30 _____

SUBTOTAL 120

Estates, Transfers and Titles

Titles & Conveyance of real estate; deed, encumbrances and liens

Deeds 20 _____

Title 15 _____

Public Records, Recording & Acknowledgment 25 _____

Evidence of Title 45 _____

Acquisitions & Transfers 20 _____

Estate ownership 20 _____

Transfer of a Decedent's Property 15 _____

Voluntary Alienation 20 _____

Involuntary Alienation 20 _____

SUBTOTAL 200

Closing Procedures/Closing the Real Estate Transaction

Closing Procedures

Pre-Closing Procedures/Closing the Transaction 50 _____

Conducting the Closing 45 _____

RESPA/Uniform Settlement Statement 40 _____

Preparation of Closing Statements 65 _____

SUBTOTAL 200

TOTAL MINUTES 1500