

Texas Real Estate Commission

Education & Examinations Division

Qualifying Real Estate Instructor Guidelines

Name: _____

REAL ESTATE PRINCIPLES

- Hold an active broker or sales agent license for a minimum of 5 years

LAW OF AGENCY; LAW OF CONTRACTS; REAL ESTATE LAW; PROMULGATED CONTRACT FORMS

- Hold an active broker or sales agent license for a minimum of 5 years; or
- Attorney with real estate specialization licensed for a minimum of 5 years

REAL ESTATE FINANCE

- Hold an active broker license for a minimum of 5 years; or
- 5 years of acceptable experience in mortgage lending;
- MBA in finance

REAL ESTATE INVESTMENT

- Hold an active broker license for a minimum of 5 years with 2 years of investment experience; or
- 5 years of acceptable experience in real estate investments; or
- MBA in investments

REAL ESTATE APPRAISAL

- Hold an active broker or sales agent license for a minimum of 5 years; or
- Certified appraiser for a minimum of 5 years

REAL ESTATE MARKETING

- Hold an active broker or sales agent license for a minimum of 5 years with 2 years of real estate marketing experience; or
- BA in marketing plus a minimum of 2 years as an active broker or sales agent; or
- 5 years of acceptable experience in real estate marketing

PROPERTY MANAGEMENT

- Hold an active broker or sales agent license for a minimum of 5 years with 2 years of property management experience

RESIDENTIAL INSPECTIONS FOR REAL ESTATE AGENTS

- Hold an active broker or sales agent license for a minimum of 5 years with 2 years of inspection related experience; or
- Hold an active Real Estate or Professional Inspector license for a minimum of 5 years

REAL ESTATE BROKERAGE

- Hold an active broker's license for a minimum of 5 years with 2 years of experience operating a real estate brokerage

REAL ESTATE MATH

- Combination of active broker and sales agent experience for a minimum of 5 years; or
- BA in math with a minimum of 2 years of experience as an active broker or sales agent